



INTERNATIONAL  
ASSOCIATION  
OF JEWISH  
VOCATIONAL  
SERVICES

## 2003 Annual Report

*Building A Unified Network  
to Strengthen Our Communities*

Atlanta JF&CS

Baltimore JVS

Boston JVS

Buenos Aires Ariel Job Center

Chicago JVS

Cincinnati JVS

Cleveland JFSA

Columbus JFS

Dallas JFS

Detroit JVS

Gulf Coast JFS

Israel Elwyn

Kansas City JVS

Los Angeles JVS

Louisville JFVS

MetroWest JVS

Metropolitan Washington JSSA

Miami JCS

Middlesex JF&VS

Minneapolis JVS

Montreal JEM

New York F.E.G.S.

Philadelphia JEVS

Pittsburgh JF&CS

San Francisco JVS

St. Louis MERS/MO Goodwill Industries

Tel Aviv Rehabilitation Workshops

Toronto JVS

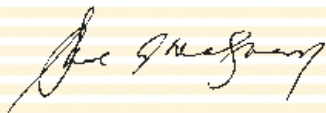
## Message from the President

For almost a century, the vast IAJVS network of organizations throughout the United States, Canada, Israel, and now Argentina has been instrumental in creating opportunities for hundreds of thousands of individuals the world over. New immigrants, individuals with disabilities, youth, and adults of all ages have come through IAJVS agencies' doors on their journey to economic and personal independence.

In times of prosperity and in times of hardship, IAJVS is there. Through partnerships with Federations in cities around the world, local and national government, business, and hundreds of voluntary organizations, IAJVS plays a key role in creating economic opportunities, strengthening communities, and developing innovative programs which bring dignity and greater independence to the thousands who benefit from our services each day.

On behalf of the Board of Directors of IAJVS, we reaffirm our commitment to build strong collaborations and strong communities and to continue to provide high-quality, cost-efficient services to meet the ever-emerging needs of the people we serve.

Gail A. Magaliff



President, IAJVS  
Chief Operating Officer/Human Services  
F.E.G.S. Health and Human Services System

In 2003, IAJVS undertook a number of exciting initiatives to strengthen the communities in which we work. Through new partnerships, professional development opportunities, collaborations and advocacy, we are making a difference for the more than 320,000 individuals we serve each year.

## A few highlights:

### Building Partnerships

- Argentine Jewish Community-Ariel Job Center in Buenos Aires joined IAJVS, extending our reach far beyond North America and Israel. Our network assists the Argentine Jewish community in Buenos Aires through networking, information sharing, technical assistance, and professional development. We were delighted to welcome professionals from the Ariel Job Center and the Joint Distribution Committee at our 2003 Annual Conference.
- The Supreme Court of Israel was awarded the IAJVS 2003 Corporate Partner Award and we convened a special ceremony in Israel recognizing their work with IAJVS partner agency Elwyn Israel in promoting the employment of people with disabilities.
- IAJVS enjoyed a significant presence at the United Jewish Communities' (UJC) 2003 Washington Leadership Summit, advocating with, and on behalf of, our member agencies on key issues including faith-based initiatives, charitable giving, and Social Services Block Grant funding.

### Professional Development Opportunities

- Our 2003 Annual Conference, hosted by Jewish Vocational Service of Los Angeles, brought together 150 executives and professionals from the United States, Canada, Israel, and Argentina to share best practices and lessons learned throughout the field.
- Through a strategic partnership and generous grant from the Bank of America, we developed and implemented a comprehensive train-the-trainer initiative for professional staff on Financial Education for Low-Income Older Workers. This project afforded 26 career counselors and program directors from

20 IAJVS agencies the opportunity to participate in this training. As a result, tens of thousands of seniors in two dozen cities across North America have access to top-notch financial education and training through the IAJVS network members.

- Diana Aviv, CEO of Independent Sector, addressed the IAJVS Executive Leadership Forum on "The State of the Non-Profit Sector." This informative presentation brought together the network's executives to engage in a critical discussion about today's economic and political environment and its impact on the non-profit sector.

### National Collaborations

- With a \$500,000 grant award from the U.S. Department of Labor, in 2003 we continued to provide essential computer literacy skills training to persons with mental, emotional, and physical disabilities through five member agencies. Now in the fifth year of this national collaboration, our network has placed hundreds of individuals into competitive employment opportunities that, prior to this training, were largely out of reach to this underserved population.
- In partnership with the Jewish Communal Service Association (JCSA), we piloted a project to enhance career development with emphasis on the needs of Jewish communal service professionals. This project afforded four IAJVS agencies the opportunity to partner with their local Jewish Communal Professional groups and establish long-term, mutually supportive relationships.

## 2003 Board Leadership

Gail Magaliff, President  
*New York F.E.G.S.*

Karen Goldenberg, Vice President  
*Toronto JVS*

Peter Bloch, Treasurer  
*Cincinnati JVS*

Gary Miller, At Large  
*Atlanta JF&CS*

Leah Rosenbaum, At Large  
*Detroit JVS*

David Saltman, At Large  
*Miami JCS*

Abby Snay, At Large  
*San Francisco JVS*

## IAJVS Staff

Genie Cohen, Executive Director

Lucy Klain, National Projects Director

Ruth Hartstein, Executive Assistant

Kathy Wagner, Fiscal Analyst

## 2003 Budget

IAJVS statement of activities and change in net assets for the year ending December 31, 2003.

### Revenue

Membership Dues	\$168,683
Government Grants	\$639,470
Contributions	\$6,533
Interest	\$4,198
Other	\$93,252
Total	\$912,136

### Expenses

Program Services	\$702,541
Membership Services & Administration	\$189,377
Total	\$891,918

Increase/Decrease in net assets	\$20,218
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The International Association of Jewish Vocational Services (IAJVS) is a not-for-profit association linking 28 health and human service agencies in the U.S., Canada, Israel and Argentina to provide a broad range of educational, vocational, and rehabilitation services. Each year, the IAJVS network serves more than 320,000 individuals and works with over 40,000 employers throughout its service areas with a combined budget of over \$390 million.

The IAJVS network of organizations is guided by a common mission set forth by the medieval Jewish philosopher Moses Maimonides—the greatest charity lies in helping people to become self-sufficient. To realize our shared mission, IAJVS provides its membership with services that strengthen local capacity. IAJVS serves as the collective voice, representing the network nationally and internationally, and promoting the important work of its local agencies here and abroad.

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