



The International Association of Jewish Vocational Services (IAJVS)

is a non-profit membership association linking 28 social service agencies in the United States, Canada, and Israel, providing a wide range of educational, vocational, and rehabilitation services. Each year, the IAJVS network serves more than 400,000 individuals and works with over 40,000 employers throughout its services areas with a combined budget of \$425 million.

The IAJVS network of organizations is guided by a common mission set forth by the medieval Jewish philosopher Moses Maimonides—the greatest charity lies in helping people to become self-sufficient. To realize our shared mission, IAJVS provides its membership with services that strengthen local capacity. IAJVS serves as the collective voice, representing the network nationally and internationally, and promoting the important work of its local agencies here and abroad.

Mission Statement: The International Association of Jewish Vocational Services (IAJVS) strengthens the capabilities and capacity of its member agencies to increase economic self-sufficiency, foster independence and build a productive workforce of its constituent clients.



Around the world and in our local communities,

the ever-expanding maturing workforce cannot be ignored. IAJVS and its affiliate member organizations took note of this trend. We continue to explore new programmatic and service strategies to prepare for and respond to the graying of the global workforce. Our goal is to help those entering the next phase of their lives find fulfillment in the next chapter of their lives.

To this end, our international work included the development and leadership of a day-long session at the 2007 World Council of Jewish Communal Services Quadrennial in Jerusalem on the challenges and opportunities facing today's aging baby boomers. The session included expert panelists from Israel, Russia, France and the United States. The program explored work-life balance issues for today's older worker, particularly those with aging parents and children who still need care, and took a global

More than 25% of the working population in the US will reach retirement age by 2010, resulting in a potential worker shortage of nearly 10 million.

look at new care models for seniors aging in place.

Nationally, our focus was to expand relationships with and on behalf of our members. We

Every seven seconds, a Baby Boomer turns 60.

sought to enhance the capacity of service delivery across our network. Some highlights include:

IAJVS received its fifth annual grant from the Bank of America Foundation for a network-wide train-the-trainer initiative for professional staff focusing on developing strategies to engage boomers in volunteerism and service to their communities.

IAJVS was a sponsor of the National Council on Aging/MaturityWorks workforce summit.

IAJVS and CVS/Caremark continued to strengthen their strategic partnership around the hiring of and skills training for aging workers by facilitating relationships between national CVS/Caremark man-

agers and local JVS affiliate professionals.

IAJVS entered into a national demonstration program with AARP Foundation at six local sites to provide career services geared to moderate-income boomers in career transition.

IAJVS continued the development of a national pilot program with National Council on Aging, University of Vermont Business School, CVS/Caremark, and Womenventure, a Minneapolis-based women economic development program, to offer career and economic development opportunities to older women.

IAJVS developed and disseminated an international multi-tiered marketing campaign—*I am Ready*—to heighten the visibility of senior-oriented career services across the agency network.

19 career counselors from the IAJVS network participated in facilitator certification training from 2young2retire led by co-founder Howard Stone. This certification offers a credential for professionals seeking to better serve the 50+ population in managing the next chapter of their lives.

Locally, our members embraced new opportunities to serve this expanding segment of our labor force. Highlights from our member organizations include:

JVS Metrowest New Jersey hosted 400 attendees at its first annual MaturityWorks Expo with resources to address the many facets of the aging boomer's life.

JFVS Louisville held its first annual Boomer Fair with 27 exhibitors providing resources for seniors including information on employment, housing, financial planning, travel, nutrition and more.

F.E.G.S Health and Human Services System's *parnossahworks.com*, an on-line and on-ground job matching service, was adopted by JVS Toronto, JVS Detroit and JVS Los Angeles providing career counseling and job placement focused on mature workers.

JVS Boston and CVS/Caremark partnered in the first network-based Regional Learning Center with an emphasis on the training and placement of older adults.

JVS Los Angeles provided workshops to metro area seniors who are unemployed or underemployed in the mortgage industry and seeking career and job placement services.

In the high growth industries of health care, financial services and advanced manufacturing, more than 35% of the workforce is over the age of 45.

Member Agency Listing

Jewish Family and Career Services, Atlanta

Jewish Vocational Service, Baltimore

Jewish Vocational Service, Boston

Jewish Vocational Service, Chicago

Jewish Vocational Service, Cincinnati

Jewish Family Service Association, Cleveland

Jewish Family Services, Columbus

Jewish Family Service, Dallas

Jewish Family Service of Colorado, Denver

Jewish Vocational Service, Detroit

Israel Elwyn

American Joint Distribution Committee, Eshel, Jerusalem

American Joint Distribution Committee, Tevet, Jerusalem

Jewish Vocational Service, Los Angeles

Jewish Family and Vocational Service, Louisville

Jewish Vocational Service, MetroWest New Jersey

Jewish Community Services of South Florida, Miami

Jewish Family and Vocational Service, Middlesex County

Jewish Vocational Service Division of JFCS, Minneapolis

Jewish Employment Montreal

F.E.G.S Health and Human Services System, New York

JEVS Human Services, Philadelphia

Jewish Family and Children's Service, Pittsburgh

Jewish Vocational Service, San Francisco

MERS/MO Goodwill Industries, St. Louis

Keren Rehabilitation Workshops, Tel Aviv

Jewish Vocational Service, Toronto

Jewish Social Service Agency, Washington D.C.

2007

B U D G E T

IAJVS unaudited statement of activities and change in net assets for the year ending **December 31, 2007:**



REVENUE

EXPENSES

Membership Dues	\$186,200
Government Grants	\$521,080
Interest	\$17,177
Other	\$119,986
TOTAL	\$844,443

Program Services	\$619,577
Membership Services and Administration	\$220,772
TOTAL	\$840,349

INCREASE/DECREASE IN NET ASSETS \$4,094

2007 Executive Committee

- Peter Bloch*, President
- David Saltman*, Vice-President
- Abby Snay*, Treasurer
- Marian Baldini*, At-Large
- Karen Goldenberg*, At-Large

IAJVS Staff

- Genie Cohen*, Executive Director
- Lucy Klain*, National Projects Director
- Karen Rosen*, Executive Assistant
- Kathy Wagner*, Fiscal Analyst



INTERNATIONAL ASSOCIATION OF JEWISH VOCATIONAL SERVICES

1845 WALNUT STREET, SUITE 640
PHILADELPHIA, PA 19103

T. 215-854-0233
F. 215-854-0212
www.iajvs.org



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2007

ANNUAL REPORT