

**Atlanta JF&CS**  
**Baltimore JVS**  
**Boston JVS**  
**Buenos Aires Ariel Foundation**  
**Chicago JVS**  
**Cincinnati JVS**  
**Cleveland JFSA**  
**Columbus JFS**  
**Dallas JFS**  
**Denver JFS**  
**Detroit JVS**  
**Israel Elwyn**  
**Los Angeles JVS**  
**Louisville JFVS**  
**MetroWest JVS**  
**Metropolitan Washington JSSA**  
**Miami JCS**  
**Middlesex JF&VS**  
**Minneapolis JFCS**  
**Montreal JEM**  
**New York F·E·G·S**  
**Philadelphia JEVS**  
**Pittsburgh JF&CS**  
**San Francisco JVS**  
**St. Louis MERS/MO Goodwill Industries**  
**Tel Aviv Rehabilitation Workshops**  
**Toronto JVS**



INTERNATIONAL  
ASSOCIATION  
OF JEWISH  
VOCATIONAL  
SERVICES

# 2006 Annual Report

*Building A Unified Network  
to Strengthen Our Communities*

## President's Message:

It is with great pleasure that we bring you the 2006 Annual Report and I am personally proud to be the President of IAJVS.

The open opportunity to share success and lessons learned and jointly explore opportunities is a unique experience for all representing different communities and countries.

Together in the upcoming year we will continue our work on developing and implementing a network wide IAJVS North American Baby Boomer Initiative. This special initiative is a work in progress and we have made great strides during 2006 in researching and developing our agenda. The baby boomer service delivery system that is being created will respond to the myriad of needs emerging as the baby boomer generation ages, and the concepts of work, retirement, and volunteerism take on new meaning. We are so excited to be on the cutting edge as we explore the best practices in our field and adapt our services to respond to this rapidly changing population.

Karen Goldenberg, President  
IAJVS

## Executive Director's Message:

I am delighted to present the IAJVS Annual Report 2006. I am pleased to share that 2006 proved to be another successful year for IAJVS as we continue to provide valuable resources to our membership - researching grant opportunities and securing new sources of funding, developing and implementing professional development events, and providing opportunities for inter-agency networking and collegial exchange.

I would like to take this opportunity to thank the Board of Directors for their guidance and support, and for helping to make 2006 another banner year for IAJVS.

Genie Cohen, Executive Director  
IAJVS

## IAJVS Mission Statement

The International Association of Jewish Vocational Services strengthens the capabilities and capacity of its member agencies to increase economic self-sufficiency, foster independence and build a productive workforce of its constituent clients.

## A few highlights:

### Resource Development Accomplishments

IAJVS successfully secured new grant funding and administered existing funding for ongoing national and international initiatives. These organizations include the Bank of America and the United States Department of Labor.

With a \$75,000 grant from the **Bank of America Foundation**, IAJVS delivered its 4th Train-the-Trainer day-long event at its annual conference. Twenty-nine professional staff from affiliate agencies participated in this training initiative titled "Enhancing Employment Opportunities for Individuals with Disabilities: An Employer Directed Approach." Participants had the opportunity to build their capacity by connecting directly with leaders in various sectors of the corporate community, and learning first hand about the recruitment, hiring and retention needs of specific sectors such as the financial services, retail, and hospitality industries.

The **U.S. Department of Labor** awarded IAJVS an unsolicited grant of \$1 million to provide employment and training opportunities for persons with disabilities in the financial services sector. JVS Los Angeles, JVS MetroWest, and JVS San Francisco are the participating affiliate agencies collaborating on the national initiative. The goal of the IAJVS program is to engage the financial services sector and build its capacity to attract, employ, and retain workers with disabilities to meet their growing needs. Increased capacity will be reflected in the creation and adaptation of pre-employment assessment and training as well as retention programs for entry-level workers with disabilities, including mentoring and natural support approaches that connect potential workers with current employees.

IAJVS was also honored to have seven sponsorships for this year's Annual Conference. In addition to Bank of America, sponsors included CVS/pharmacy, NISH, Wells Fargo Bank, Goldenberg Rosenthal, LLP, Paul Walker & Associates and Minneapolis Jewish Federation. We take this opportunity to express our gratitude to these organizations and companies for their support as IAJVS continues to build its capacity to bring vital services to our affiliate members and to the vulnerable populations we serve.

## Professional Development Resources

IAJVS remains committed to coordinating, producing and organizing the exchange of best practices and professional expertise through surveys and educational calls, information collection, the executive forum and the annual professional conference. We also facilitate the sharing of replicable program and product ideas via quarterly e-newsletters and the annual program showcase monograph. Professional development efforts of note this year included:

**IAJVS Annual Conference:** The 2006 IAJVS Annual Conference was held May 21-23 at the Hilton Minneapolis in downtown Minneapolis. This year's conference, entitled "The Maturing Workforce: Not Business As Usual" was devoted to exploring the aging of the baby boomer population and its implications for the workforce, the health care industry, volunteerism and public policy. Conference participants were privileged to hear from some of the foremost experts throughout North America who shared their ideas on U.S. policy changes, shifts in funding allocations, and the changing work environment. The conference also hosted multiple employers representing the retail, transportation and manufacturing industries, who offered insights on how employers are changing to accommodate the dramatic shifts in the demographics of the labor force and the options aging workers have in remaining in the workforce.

Published quarterly in 2006, **E-Lights: An IAJVS Publication for Executive & Professional Leadership** highlighted agency programs, new initiatives, and activities promoted throughout our network. E-Lights topics in 2006 included: Technology and its Application to Programming and Staff Development, Collaborations and Partnerships, and The Aging Workforce.

**IAJVS Professional Learning Conference Call Series:** Further addressing our longstanding commitment to professional development, 95 professional staff from various disciplines throughout the network participated in four conference calls. The calls educated affiliate staff on a number of issues, including: Effective Collaborations, How to Select Technology for Your Agency, Change Management, and Volunteerism.

## Additional Professional Development Activity

The Professional Development Committee developed and distributed a "Computer Skills Survey" to be used by senior management at each agency to evaluate what specific computer training their staff needs. A network-wide Home Care Group was also formed, engaging staff from 20 agencies to share respective home health care programs and best practices.

## 2006 Executive Committee

Karen Goldenberg, President

Peter Bloch, Vice President

David Saltman, Treasurer

Claudia Finkel, At-Large

Gail Magaliff, At-Large

## IAJVS Staff

Genie Cohen, Executive Director

Lucy Klain, National Projects Director

Rachel Petru, Executive Assistant

Kathy Wagner, Fiscal Analyst

## 2006 Budget

IAJVS statement of activities and change in net assets  
for the year ending December 31, 2006:

### Revenue

Membership Dues 189,900

Government Grants 262,836

Interest 15,092

Other 106,524

Total 574,352

### Expenses

Program Services 323,070

Membership Services and Administration 230,306

Total 553,376

Increase / Decrease in net assets 20,976

The International Association of Jewish Vocational Services (IAJVS), a not-for-profit membership association linking 27 social service agencies in the United States, Canada, Israel, and Argentina, provides a wide range of educational, vocational, and rehabilitation services. Each year, the IAJVS network serves more than 375,000 individuals and works with over 40,000 employers throughout its services areas with a combined budget of \$395 million.

The IAJVS network of organizations is guided by a common mission set forth by the medieval Jewish philosopher Moses Maimonides— the greatest charity lies in helping people to become self-sufficient. To realize our shared mission, IAJVS provides its membership with services that strengthen local capacity. IAJVS serves as the collective voice, representing the network nationally and internationally, and promoting the important work of its local agencies here and abroad.

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